



**For Immediate Release  
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## **MSL Captive Solutions Appoints Sue Russo as Chief Underwriting Officer**

MSL Captive Solutions, Inc (MSLCS) is pleased to announce the appointment of Sue Russo as Chief Underwriting Officer (CUO). Mrs. Russo assumes the duties of CUO with immediate effect.



Sue joins MSLCS from Voya where she led the successful launch of Voya's middle market stop loss initiative including the development of a dedicated underwriting team and interaction with the sales team and partners. Prior to Voya, Sue was Underwriting Manager at Roundstone Management, Ltd, a leading medical stop loss captive program manager and MGU. At Roundstone, Sue oversaw the underwriting of Roundstone's captive programs and the management of the firm's underwriting team. She brings extensive stop loss underwriting experience, specifically in the area of medical stop loss captives.

"We are pleased to welcome Sue to MSLCS as our Chief Underwriting Officer. Her knowledge and experience in the captive market is a perfect fit for MSLCS as we deepen our underwriting expertise in this sector, said Andrew Berry, Managing Director, MSLCS. "The stop loss captive market is growing and we are seeing an increasing number of traditional MGUs trying to enter the market. MSLCS is dedicated to captives, both single parent and group captives, and we are committed to our focus in this sector. We are continuing to add to our underwriting team and under Sue's leadership we are excited to bring our captive specific underwriting expertise to our partners", added Berry.

In addition to Voya and Roundstone, Mrs. Russo has stop loss underwriting experience at Medical Mutual of Ohio. She was also a Senior Benefits Advisor at Oswald Companies providing her with both broker and underwriting stop loss experience. In addition to her underwriting expertise, Mrs. Russo has a strong understanding and focus on the policy and claims administration process as well as vendor relationships, especially in cost containment services. She holds a Bachelor of Business Administration from Kent State University and an MBA from Cleveland State University.

"I am excited to be joining MSLCS at this stage in my career. While it has been a difficult decision to leave Voya, the opportunity to come back to the captive industry is very appealing. I've been impressed by what MSLCS has built to date and looking forward to working with the team and our partners to realize the potential for stop loss captives and MSLCS", said Sue Russo.

Mrs. Russo can be reached at [sue.russo@mslcaptives.com](mailto:sue.russo@mslcaptives.com).

### **About MSL Captive Solutions, Inc**

MSL Captive Solutions is the leading managing general underwriter dedicated to captive programs for medical stop loss. Our exclusive focus is working with select program managers, brokers, consultants, and captive managers to build proprietary group and single-parent captive programs. We provide outsourced underwriting management to several of the world's leading carriers and can develop customized captive programs with each carrier. Our expertise and objectivity maximize our ability to develop the most appropriate captive structure for each broker/client. MSL Captive Solutions was recognized as the U.S. Reinsurance Firm of the Year in 2023 by Captive International Magazine.

For more information, visit:

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